



**Economics and Conservation in the Tropics:
A Strategic Dialogue**

January 31st – February 1st, 2008
Gordon and Betty Moore Foundation, Presidio of San Francisco

Time	Activity/Presentations	Presenter	Response
Thursday, January 31, 2008			
8:00-8:30am	Coffee and breakfast		
8:30-9:30am	Greetings, introductions and conference overview	Steve McCormick, Moore Foundation John Reid, CSF Jim Boyd, RFF/Stanford	
9:30-11:00am Session 1	Environmental valuation: Challenges and practices in developing countries	John Dixon	Stefano Pagiola Juan Camilo Cárdenas Jared Hardner
	Site-specific data on environmental values is needed for many sites of conservation importance in the tropics. What are the promises and pitfalls of benefits-transfer analysis such as extrapolations via GIS models? Can ecosystem service production functions or prices be transferred at a large scale?	Subhrendu Pattanayak	
	What ecological data is needed and available for valuation?	Gretchen Daily	
11:00-11:15am	Break		
11:15-12:15pm Session 2	Should we be valuing the marginal hectare, or the marginal wilderness/landscape?	Joshua Farley	Allen Blackman Sven Wunder
	Should we be valuing the marginal hectare, or the marginal wilderness/landscape?	Jeff Vincent	
12:30-1:15pm	Lunch		
1:15-2:30pm Session 3	Experimental economics: How do property rights affect individual and collective use and conservation of land, timber, water, fish, and other important resources?	Juan Camilo Cárdenas Environmental economics game with participation	
2:30-4:00pm Session 4	Are we collecting the right economic data for local conservation needs? The case for time-series data on non-monetary measures of economic output.	Linwood Pendleton	Paul Ferraro Dick Rice Robin Naidoo
	Is it most advantageous/appropriate to convey outcomes as purely biophysical results (hectares protected), ecosystem services provided (cubic meters of irrigation water), or monetary measures? And why?	Steve Polasky	
	The importance of monetary v. non-monetary measures of ecosystem output in conservation policy decisions.	Carlos Eduardo Young	
4:00-4:15pm	Break		
4:15-5:45pm Session 5	Broadening the pool of people skilled in the application of economic concepts is essential for a greater impact of economics on conservation decisions.	Konrad Ritter	Lucy Emerton Francisco Alpizar Marcos Amend
	Skilled people are needed to do economic research, implement market-based policies and oversee markets for ecosystems goods and services. What human resources are/are not present in developing countries.	Keith Alger	
5:45-7:30pm	Reception: Beer, wine and abundant appetizers		



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Friday, February 1, 2008			
8:00-8:30am	Coffee and Breakfast		
8:30-8:45am	Summary of previous day	John Reid and Jim Boyd	
8:45-10:15am Session 6	Is there convincing evidence that protected areas make their neighbors either richer or poorer (counting non-market benefits and costs)?	Paul Ferraro	John Dixon Jeff Vincent Konrad Ritter
	One of the uses of valuation is to convince people that ecosystems are worth conserving. Do valuation results resonate among the general public and policy-makers developing countries?	Robin Naidoo	
	Is valuation useful? The case that bringing values to market is more important than measuring them.	Stefano Pagiola	
10:15-10:30am	Break		
10:30-12:00pm Session 7	Protected areas funding needs and prospects. Too tall an order for markets?	Jared Hardner	Linwood Pendleton Carlos Eduardo Young Gretchen Daily
	What are the necessary conditions (institutional, informational, cultural, competitive, etc.) for markets for ecosystem services – like carbon storage and hydrological regulation – to emerge and function?	Sven Wunder	
	What does U.S. experience suggest about the prospects for ecosystem service markets in the tropics?	Jim Boyd	
12:15-1:00pm	Lunch		
1:00-3:00pm Session 8	Practical lessons from implementing an ecosystem service market in Central America.	Francisco Alpízar	Steve Polasky Subhrendu Pattanayak Joshua Farley
	Promise and challenges of using direct incentives for conservation in developing countries.	Dick Rice	
	Economics of promoting managed landscapes as a conservation tool: coffee in Mexico & El Salvador.	Allen Blackman	
	Targeting conservation incentives so that they actually change outcomes: dealing with variation in costs and benefits in space and time.	Alex Pfaff	
3:00-3:15pm	Break		
3:15-4:30pm Session 9	Much of nature outside of protected areas, and some that's within, risks being lost due to large-scale infrastructure and other development projects. Is there evidence that conservationists can influence policy or development project outcomes using economic analysis?	Lucy Emerton	Alex Pfaff Keith Alger
	Much of nature outside of protected areas, and some that's within, risks being lost due to large-scale infrastructure and other development projects. Is there evidence that conservationists can influence policy or development project outcomes using economic analysis?	John Reid	
4:30-5:00pm	Participants fill out survey on research, training, and intervention priorities.		
5:00-5:30pm	Closing discussion	All participants	

Program Note: Each regular session will begin with 10-15 minute presentations given by 2-3 participants. They will be followed by 5-minute comments by 2-3 assigned respondents. There will be 30-40 minutes for general discussion, including questions and comments from other conference participants and attendees.